# **REAL ESTATE (BS)**

NYSED: 20792 HEGIS: 0511.00 CIP: 52.1501

### **Program Description**

In today's rapidly changing economies, domestic and global real estate markets are being transformed by new laws, codes, and the increasing emphasis on sustainability and green construction. Built on a solid liberal arts and business foundation, and with a strong emphasis on cuttingedge trends, the Bachelor of Science in Real Estate degree prepares you to manage industry change within new and evolving conceptualizations of the urban landscape. Under the guidance of a distinguished faculty of prominent professionals in the real estate industry, you acquire the most advanced knowledge of real estate finance, law, market analysis, sales, and leasing; study key aspects of the real estate development process and asset and portfolio management; and examine how sustainability is transforming the real estate industry.

## Admissions

New York University's Office of Undergraduate Admissions supports the application process for all undergraduate programs at NYU. For additional information about undergraduate admissions, including application requirements, see How to Apply (https://www.nyu.edu/ admissions/undergraduate-admissions/how-to-apply.html).

## **Program Requirements**

The program requires the completion of 128 credits, comprised of the following:

Course Writing	Title C	redits
Select two of the	following:	8
WREX-UF 101	Writing as Exploration	
WRCI-UF 102	Writing as Critical Inquiry	
EXWR1- UC 7502	Writing Workshop I	
EXWR1- UC 7503	Writing Workshop II	
Quantitative Reas	soning	
Select two of the	following:	8
MATH-UA 9	Algebra, Trigonometry, and Functions	
MATH-UA 121	Calculus I	
MATH-UA 211		
MATH1- UC 1171	Precalculus	
MATH1- UC 1174	Calculus W/Applications to Business & Economic	S
Scientific Issues		
Select one of the	following:	4
CORE-UA 200s	Physical Science (formerly Natural Science I) - Select One	
CORE-UA 300s	Physical Science (formerly Natural Science II) - Select One	
Economics		
ECON-UA 1	Introduction to Macroeconomics	4

or ECON1- UC 301	Intro to Macroeconomics	
ECON-UA 2	Introduction to Microeconomics	4
or ECON1- UC 302	Intro to Microeconomics	
Statistics		
Students are requ	ired to take the following course:	
REBS1-UC 1101	Statistics for Real Estate Economics	4
Liberal Arts Electi	ves	
Students select an consultation with	n additional 20 credits in Liberal Arts in their advisor.	20
Liberal Arts Requi	rements	
Select one course	in each of the following categories:	12
CORE-UA 400s	Texts and Ideas (select one)	
CORE-UA 500s	Cultures and Contexts (select one)	
CORE-UA 700s	Expressive Cultures (select one)	
Required Real Est	ate Courses	
REBS1-UC 1002	Real Estate Law	4
REBS1-UC 1005	Real Estate Finance	4
REBS1-UC 1009	Real Estate Valuation	4
REBS1-UC 1010	Real Estate Development	4
REBS1-UC 1012	Real Estate Accounting and Taxation	4
REBS1-UC 1015	Market Analysis in Real Estate	4
REBS1-UC 1045	Global Real Estate Markets	4
REBS1-UC 1035	Real Estate Data Analytics	4
REBS1-UC 1070	Management of the Real Estate Firm	4
REBS1-UC 1060	Urban Real Estate Economics	4
REBS1-UC 1065	Environmental, Social and Corporate Governance	4
Real Estate Electiv	ves	
Select one of the	following courses not included in the concentration:	4
REBS1- UC 1025	Commercial Lease Analysis	
REBS1- UC 1033	Managing the Construction Process: Cost and Project Management Systems	
REBS1-	Introduction to Risk and Portfolio Management	
UC 1040	5	
REBS1- UC 1041	Asset Management	
REBS1- UC 1042	Real Estate Capital Markets and Corporate Finance	
REBS1- UC 1050	Real Estate Urban Economic Development	
REBS1- UC 1100	Financial Modeling for Real Estate	
REBS1- UC 2000	Public-Private Real Estate Projects	
REBS1- UC 7990	Special Topics in Real Estate	
REBS1- UC 7992	Real Estate Internship	
REBS1- UC 7993	Real Estate Independent Study	
TCHT1- UC 3300	Introduction to Market Analysis	

	TCHT1- UC 3310	Planning, Design and Construction	
	REBS1- UC 1110	Real Estate Securities	
	REBS1- UC 1115	Private Equity	
	REBS1- UC 1125	Real Estate and the Community: Legal Basis, Planning and Engagement	
	REBS1- UC 1120	Use of Space and Urban Design in Real Estate	
	REBS1- UC 2005	Property Technology	
	REBS1- UC 2010	Real Estate Entrepreneurship and Innovation	
	REBS1- UC 2015	Real Estate Data Visualization	
R	eal Estate Conce	entrations	
S	elect one of the f	following concentrations and take all three required	12
courses:			
	Real Estate Fin	ance	
	Real Estate Dev	velopment	
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Real Estate Technology and Entrepreneurship		
Graduation Project		
REBS1-UC 7991	Real Estate Senior Project	4
Total Credits		128

### Concentrations

#### **Real Estate Finance**

Course	Title Cred	its
REBS1-UC 1100	Financial Modeling for Real Estate	4
REBS1-UC 1115	Private Equity	4
REBS1-UC 1042	Real Estate Capital Markets and Corporate Finance	4

#### **Real Estate Development**

Course	Title	Credits
REBS1-UC 1033	Managing the Construction Process: Cost and Project Management Systems	4
REBS1-UC 1125	Real Estate and the Community: Legal Basis, Planning and Engagement	4
REBS1-UC 1120	Use of Space and Urban Design in Real Estate	4

#### **Real Estate Technology and Entrepreneurship**

Course	Title	Credits
REBS1-UC 2005	Property Technology	4
REBS1-UC 2010	Real Estate Entrepreneurship and Innovation	4
REBS1-UC 2015	Real Estate Data Visualization	4

# Sample Plan of Study

Course	Title	Credits
1st Semester/Term		
WREX-UF 101	Writing as Exploration	4
MATH-UA 9	Algebra, Trigonometry, and Functions	4
REBS1-UC 1060	Urban Real Estate Economics	4
CORE-UA 500's	Cultures and Contexts	4
	Credits	16

REBS1-UC 1012   Real Estate Accounting and Taxation   4     MATH-UA 121   Calculus I   4     WRCI-UF 102   Writing as Critical Inquiry   4     CORE-UF 102   Writing as Critical Inquiry   4     Credits   16     3rd Semester/Term   16     ECON-UA 1   Introduction to Macroeconomics   4     REBS1-UC 1002   Real Estate Law   4     Coredits   16   4     Liberal Arts Elective 1   4   4     ECON-UA 2   Introduction to Microeconomics   4     REBS1-UC 1001   Statistics for Real Estate Economics   4     REBS1-UC 1010   Statistics for Real Estate Economics   4     REBS1-UC 1005   Real Estate Finance   4     Liberal Arts Elective 2   4   4     Credits   16   5   5     Statistics for Real Estate Firm   4   4     REBS1-UC 1005   Real Estate Development   4     Liberal Arts Elective 3   4   4     REBS1-UC 1007   Market Analysis in Real Estate   4     REBS1-UC 1007   Real Estate Valuation	2nd Semester/Term		
WRCI-LF 102Writing as Critical Inquiry4CORE-UA 200'sPhysical Science4Credits163rd Semester/TermECON-UA 1ECON-UA 1Introduction to Macroeconomics4REBS1-UC 1002Real Estate Law4CORE-UA 700'sExpressive Cultures4Liberal Arts Elective 14Credits164th Semester/Term2ECON-UA 2Introduction to Microeconomics4REBS1-UC 1101Statistics for Real Estate Economics4REBS1-UC 1005Real Estate Finance4Liberal Arts Elective 244Credits164Sth Semester/Term4REBS1-UC 1000Real Estate Finance4REBS1-UC 1010Real Estate Development4REBS1-UC 1010Real Estate Development4REBS1-UC 1010Real Estate Valuation4REBS1-UC 1009Real Estate Valuation4REBS1-UC 1009Real Estate Valuation4REBS1-UC 1009Real Estate Valuation4REBS1-UC 1010Financial Modeling for Real Estate4Credits167Th Semester/Term16REBS1-UC 1035Real Estate Securities4REBS1-UC 1035Real Estate Securit	REBS1-UC 1012	Real Estate Accounting and Taxation	4
CORE-UA 200's   Physical Science   4     Credits   16     3rd Semester/Term   1     ECON-UA 1   Introduction to Macroeconomics   4     REBS1-UC 1002   Real Estate Law   4     CORE-UA 700's   Expressive Cultures   4     Liberal Arts Elective 1   44   4     Coredits   16   4     4 BEBS1-UC 1002   Real Estate France   4     Liberal Arts Elective 2   4   4     Coredits   16   5     Sth Semester/Term   4   4     REBS1-UC 1005   Real Estate Finance   4     Liberal Arts Elective 2   4   4     Coredits   16   5     Sth Semester/Term   4   4     REBS1-UC 1000   Real Estate Development   4     REBS1-UC 1010   Real Estate Valuation   4     REBS1-UC 1009   Real Estate Valuation   4 <tr< td=""><td>MATH-UA 121</td><td>Calculus I</td><td>4</td></tr<>	MATH-UA 121	Calculus I	4
Credits   16     3rd Semester/Term   1     ECON-UA 1   Introduction to Macroeconomics   4     REBS1-UC 1002   Real Estate Law   4     CORE-UA 700's   Expressive Cultures   4     Liberal Arts Elective 1   4   4     Credits   16   4     Ht Semester/Term   2   1     ECON-UA 2   Introduction to Microeconomics   4     REBS1-UC 1101   Statistics for Real Estate Economics   4     Liberal Arts Elective 2   4   4     Credits   16   5     Sth Semester/Term   4   16     REBS1-UC 1005   Real Estate Finance   4     Liberal Arts Elective 2   4   4     Credits   16   5     Sth Semester/Term   4   4     REBS1-UC 1015   Market Analysis in Real Estate Firm   4     Liberal Arts Elective 3   4   4     Credits   16   6     State Estate Valuation   4   4     REBS1-UC 1005   Real Estate Valuation   4     REBS1-UC 1005 <td>WRCI-UF 102</td> <td>Writing as Critical Inquiry</td> <td>4</td>	WRCI-UF 102	Writing as Critical Inquiry	4
3rd Semester/Term   Introduction to Macroeconomics   4     ECON-UA 1   Introduction to Macroeconomics   4     REBS1-UC 1002   Real Estate Law   4     COR-UA 700's   Expressive Cultures   4     Liberal Arts Elective 1   4   4     Credits   16   4     Credits   16   4     ECON-UA 2   Introduction to Microeconomics   4     REBS1-UC 1001   Statistics for Real Estate Economics   4     REBS1-UC 1005   Real Estate Finance   4     Liberal Arts Elective 2   4   4     Credits   16   5     Sth Semester/Term   4   4     REBS1-UC 1000   Real Estate Development   4     REBS1-UC 1010   Real Estate Development   4     REBS1-UC 1005   Market Analysis in Real Estate   4     Liberal Arts Elective 3   4   4     Credits   16   6   4     REBS1-UC 1005   Real Estate Valuation   4   4     REBS1-UC 1005   Financial Modeling for Real Estate   4     REBS1-UC 1005   Real	CORE-UA 200's	Physical Science	4
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REBS1-UC 1009   Real Estate Valuation   4     REBS1-UC 1045   Global Real Estate Markets   4     Liberal Arts Elective 4   4     REBS1-UC 1100   Financial Modeling for Real Estate   4     Credits   16     7th Semester/Term   4     REBS1-UC 1100   Real Estate Securities   4     REBS1-UC 1035   Real Estate Data Analytics   4     CORE-UA 400's   Texts and Ideas   4     REBS1-UC 1065   Environmental, Social and Corporate Governance   4     Credits   16     8th Semester/Term   16     REBS1-UC 1105   Environmental, Social and Corporate Governance   4     REBS1-UC 1065   Environmental, Social and Corporate Governance   4     REBS1-UC 7991   Real Estate Senior Project   4     REBS1-UC 7991   Real Estate Elective I   4     REBS1-UC   Real Estate Elective I   4     REBS1-UC   Real Estate Elective I   4     REBS1-UC   Real Estate Elective II   4     Credits   16   16		Credits	16
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Credits   16     7th Semester/Term   16     REBS1-UC 1110   Real Estate Securities   4     REBS1-UC 1035   Real Estate Data Analytics   4     CORE-UA 400's   Texts and Ideas   4     REBS1-UC 1065   Environmental, Social and Corporate Governance   4     Credits   16     8th Semester/Term   16     REBS1-UC 7991   Real Estate Senior Project   4     REBS1-UC 1115   Private Equity   4     REBS1-UC   Real Estate Elective I   4     REBS1-UC   Real Estate Elective II   4     Credits   16   16	Liberal Arts Elective 4		4
<b>7th Semester/Term</b> REBS1-UC 1110   Real Estate Securities   4     REBS1-UC 1035   Real Estate Data Analytics   4     CORE-UA 400's   Texts and Ideas   4     REBS1-UC 1065   Environmental, Social and Corporate Governance   4 <b>Credits</b> 16 <b>8th Semester/Term</b> 4     REBS1-UC 1115   Private Equity   4     REBS1-UC 1115   Private Equity   4     REBS1-UC   Real Estate Elective I   4     REBS1-UC   Real Estate Elective II   4     Credits   16   16	REBS1-UC 1100	Financial Modeling for Real Estate	4
REBS1-UC 1110   Real Estate Securities   4     REBS1-UC 1035   Real Estate Data Analytics   4     CORE-UA 400's   Texts and Ideas   4     REBS1-UC 1065   Environmental, Social and Corporate Governance   4     Credits   16     8th Semester/Term     REBS1-UC 7991   Real Estate Senior Project   4     REBS1-UC 1115   Private Equity   4     REBS1-UC   Real Estate Elective I   4     REBS1-UC   Real Estate Elective II   4     Credits   16   16		Credits	16
REBS1-UC 1035   Real Estate Data Analytics   4     CORE-UA 400's   Texts and Ideas   4     REBS1-UC 1065   Environmental, Social and Corporate Governance   4     Credits   16     8th Semester/Term     REBS1-UC 7991   Real Estate Senior Project   4     REBS1-UC 7991   Real Estate Elective I   4     REBS1-UC 1115   Private Equity   4     REBS1-UC   Real Estate Elective I   4     REBS1-UC   Real Estate Elective II   4     Credits   16	7th Semester/Term		
CORE-UA 400's   Texts and Ideas   4     REBS1-UC 1065   Environmental, Social and Corporate Governance   4     Credits   16     8th Semester/Term     REBS1-UC 7991   Real Estate Senior Project   4     REBS1-UC 7991   Real Estate Senior Project   4     REBS1-UC 1115   Private Equity   4     REBS1-UC   Real Estate Elective I   4     REBS1-UC   Real Estate Elective II   4     Credits   16	REBS1-UC 1110	Real Estate Securities	4
REBS1-UC 1065   Environmental, Social and Corporate Governance   4     Credits   16     8th Semester/Term     REBS1-UC 7991   Real Estate Senior Project   4     REBS1-UC 7991   Real Estate Senior Project   4     REBS1-UC 1115   Private Equity   4     REBS1-UC   Real Estate Elective I   4     REBS1-UC   Real Estate Elective I   4     Credits   16	REBS1-UC 1035	Real Estate Data Analytics	4
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8th Semester/Term   4     REBS1-UC 7991   Real Estate Senior Project   4     REBS1-UC 1115   Private Equity   4     REBS1-UC   Real Estate Elective I   4     REBS1-UC   Real Estate Elective I   4     REBS1-UC   Real Estate Elective II   4     Credits   16	REBS1-UC 1065	Environmental, Social and Corporate Governance	4
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REBS1-UC 1115 Private Equity 4   REBS1-UC Real Estate Elective I 4   REBS1-UC Real Estate Elective II 4   Credits 16	8th Semester/Term		
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REBS1-UC Real Estate Elective II 4   Credits 16	REBS1-UC 1115	Private Equity	4
Credits 16	REBS1-UC	Real Estate Elective I	4
	REBS1-UC	Real Estate Elective II	4
Total Credits 128		Credits	16
		Total Credits	128

## **Learning Outcomes**

Upon successful completion of the program, graduates will:

- 1. Demonstrate an understanding of the commercial real estate market analysis and urban economics.
- 2. Apply the foundational concepts of real estate law, ethics, and entrepreneurship.
- 3. Apply the foundational concepts of real estate finance, accounting and taxation.
- 4. Engage the real estate industry through co- curricular and extracurricular activities, conferences, guest speakers and experiences (i.e. field trips to construction sites and landmark properties) and demonstrate strategic thinking to solve current development, investment, management and social issues.
- 5. Demonstrate the ability to source, integrate, and analyze real estate data and information.

- 6. Integrate objective quantitative analysis with subjective judgment in the decision-making processes of developing, owning, operating and investing in real estate assets.
- 7. Demonstrate an understanding of diverse stakeholder interests in the context of a Environmental, Social and Corporate Governance (ESG) framework.
- 8. Demonstrate an understanding of the U.S. real estate market in the global context.

### Policies NYU Policies

University-wide policies can be found on the New York University Policy pages (https://bulletins.nyu.edu/nyu/policies/).

# **School of Professional Studies Policies**

Additional academic policies can be found on the School of Professional Studies academic policy pag (https://bulletins.nyu.edu/undergraduate/professional-studies/academic-policies/)e.