

# MANAGEMENT AND ORGANIZATIONAL BEHAVIOR (PHD)

Department Website (<https://www.stern.nyu.edu/experience-stern/about/departments-centers-initiatives/academic-departments/management-and-organizations/>)

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## Program Description

Stern's PhD program in management prepares students to understand how organizations need to compete in challenging and volatile business environments and how managers must manage in complex and changing workplaces. The training is broad based and interdisciplinary, drawing on the fields of economics, psychology, and sociology. Areas of focus within the management doctoral program at Stern include strategy, the study of the competitive dynamics of firm performance; organizational behavior, the study of the behavior of individual employees and managers within organizations; and organization theory, the study of organizational structures and processes.

## Admissions

All applicants to the NYU Stern School of Business PhD Program are required to submit a complete application for admission. A complete application includes the online application (<https://apply.stern.nyu.edu/apply/?sr=6bdbb033-1d1f-4adb-9cb4-102d7e899dc2>), statement of purpose (<https://www.stern.nyu.edu/programs-admissions/phd/admissions/how-to-apply/#statement>), optional essay (<https://www.stern.nyu.edu/programs-admissions/phd/admissions/how-to-apply/#optional>), educational history and resume or CV (<https://www.stern.nyu.edu/programs-admissions/phd/admissions/how-to-apply/#resume>), letters of recommendation (<https://www.stern.nyu.edu/programs-admissions/phd/admissions/how-to-apply/#recommendationletters>), test scores (<https://www.stern.nyu.edu/programs-admissions/phd/admissions/how-to-apply/#testcores>), academic transcripts (<https://www.stern.nyu.edu/programs-admissions/phd/admissions/how-to-apply/#transcripts>), and an application fee (<https://www.stern.nyu.edu/programs-admissions/phd/admissions/how-to-apply/#fee>).

See How to Apply (<https://www.stern.nyu.edu/programs-admissions/phd/admissions/how-to-apply/>) for admission requirements and instructions specific to this program.

## Program Requirements

The program requires the completion of at least 36-54 credits, and students may choose one of three specializations.

Course	Title	Credits
<b>Major Requirements</b>		
ECON-GB 3335	Microeconomics: Theory and Applications	3
INTA-GB 4388	Behavioral Research Methods	3
MGMT-GB 3191	Profession Seminar (taken in year one)	1.5
MGMT-GB 3381	Adv Resrch in Orgnz Behav	3
MGMT-GB 3387	Organization Theory	3
MGMT-GB 4301	Strategy	3

MGMT-GB 3191	Profession Seminar (taken in year two)	1.5
MGMT-GB 3193	Research Design and Development (taken in year one)	1.5
MGMT-GB 3193	Research Design and Development (taken in year two)	1.5

### Required Practica

MGMT-GB 4101	Research Practicum-Mgmt	1
MGMT-GB 4102	Research Practicum-Mgmt 2	1
MGMT-GB 4103	Research Practicum-Mgmt 3	1
MGMT-GB 4104	Research Practicum IV	1
MGMT-GB 4105	Research Practicum - Mgmt	1
MGMT-GB 4150	Teaching Practicum-Mgmt	1

### Specialization Requirements

Select one of the following specializations: 6-8

Organizational Behavior
Strategy
Organization Theory

### Electives

Other Elective Credits	3-19
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**Total Credits** 36-54

## Curriculum Details

Although every doctoral student must satisfy general requirements, each student designs and completes an individual program of study.

Each new doctoral student begins a program of study, which requires approval from the Area Coordinator and the Doctoral Office. Any unusual features or revisions of an approved program of study requires permission from both the department Area Coordinator and the Doctoral Office. Unless specifically approved in advance by the Area Coordinator and the Doctoral Office, MBA courses will not be eligible for tuition remission.

The general PhD degree requirement for students entering the program with a Master's degree or equivalent is to successfully complete a minimum of 36 credits. The requirement for students entering the program with only a Bachelor's degree is to successfully complete a minimum of 54 credits. If the Doctoral Office and the department Area Coordinator approve, a program of study may include previous graduate work at NYU or other universities. In all cases, students must complete at least 33 credits of coursework at NYU.

An approved program of study becomes part of the student's permanent academic file and represents a formal commitment by both the student and the school. Any approved program can be modified as appropriate.

A complete program of study must include:

- **Prerequisites:** Every student must satisfy the prerequisites in calculus, linear algebra, basic probability and statistics, and economics before starting doctoral study. This can be accomplished by taking courses in these subjects for a grade.
- **Basic Research Skills Methodology Courses:** Every student must complete four research methodology courses, including three courses in probability and statistics, and one course in microeconomics.

- **Major Specialization & Elective Courses:** Every student must complete the prescribed program of courses in their major specialization, as well as elective courses.

Specialization Requirements  
Organizational Behavior

Course	Title	Credits
Recommended Courses		
PSYCH-GA 2228	Interm Stat Methods	3
PSYCH-GA 2229	Regression	3

Strategy

Course	Title	Credits
Recommended Courses		
ECON-GB 3351	Econometrics I	3
INTA-GB 9912	Panel Data Analysis (Econometrics II)	3

Organization Theory

Course	Title	Credits
Recommended Courses		
SOC-GA 2332	Intro to Statistics	4
SOC-GA 2312	Advanced Multivariate Statistics	4
or SOC-GA 2314	Longitudinal Statistics	

Additional Program Requirements  
Program of Study

Successfully complete a program of study, including completion of prerequisite coursework, basic research skills methodology courses, and major field of study and elective courses.

Comprehensive Examination

Successfully pass the comprehensive examination(s) required in the student's area of study.

Teaching Workshop

Attend the Teaching Workshop and receive certification to teach an undergraduate course.

Teaching Preparations

Successful completion of the teaching practica as described in the PhD Handbook.

Teach an Undergraduate Course

Teach one undergraduate course or the equivalent during the 4th year of study.

Dissertation Proposal

Initiate a major piece of original research and present it for faculty approval.

Dissertation Defense

Complete a satisfactory dissertation and defend it successfully at the defense presentation. The research is the extension and completion of the research presented at the dissertation proposal.

Sample Plan of Study

Course	Title	Credits
1st Semester/Term		
INTA-GB 4388	Behavioral Research Methods	3
ECON-GB 3335	Microeconomics: Theory and Applications	3
MGMT-GB 3381	Adv Resrch in Orgnz Behav	3
MGMT-GB 3191	Profession Seminar	1.5
MGMT-GB 4101	Research Practicum-Mgmt	1
Methods Course		3
Credits		14.5
2nd Semester/Term		
MGMT-GB 3387	Organization Theory	3
MGMT-GB 4301	Strategy	3
MGMT-GB 3191	Profession Seminar	1.5
MGMT-GB 4101	Research Practicum-Mgmt (continued from Fall)	1
Methods Course		3
Elective/Methods Course		3
Credits		13.5
3rd Semester/Term		
MGMT-GB 3193	Research Design and Development	1.5
MGMT-GB 3191	Profession Seminar	1.5
MGMT-GB 4102	Research Practicum-Mgmt 2	1
MGMT-GB 4103	Research Practicum-Mgmt 3	1
Elective/Methods Course		2
Elective/Methods Course		3
Credits		10
4th Semester/Term		
MGMT-GB 3193	Research Design and Development	1.5
MGMT-GB 3191	Profession Seminar	1.5
MGMT-GB 4102	Research Practicum-Mgmt 2 (continued from Fall)	1
MGMT-GB 4103	Research Practicum-Mgmt 3 (continued from Fall)	1
Elective/Methods Course		3
Elective/Methods Course		3
Credits		9
5th Semester/Term		
MGMT-GB 3193	Research Design and Development	1.5
MGMT-GB 4104	Research Practicum IV	1
MGMT-GB 4105	Research Practicum - Mgmt	1
MGMT-GB 4150	Teaching Practicum-Mgmt	1
Credits		4.5
6th Semester/Term		
MGMT-GB 3193	Research Design and Development	1.5
MGMT-GB 4104	Research Practicum IV (continued from Fall)	1
MGMT-GB 4105	Research Practicum - Mgmt (continued from Fall)	1
Credits		1.5
7th Semester/Term		
MGMT-GB 4105	Research Practicum - Mgmt	1
Credits		1
Total Credits		54

Learning Outcomes

Upon successful completion of the program, graduates will:

1. Acquire a broad working knowledge of their field of study.
2. Acquire advanced knowledge in a specific field of research.
3. Conduct independent research.
4. Be skilled presenters of academic research.
5. Be skilled teachers.

# Policies

## NYU Policies

University-wide policies can be found on the New York University Policy pages (<https://bulletins.nyu.edu/nyu/policies/>).

## Stern Policies

Additional academic policies can be found on the Stern Graduate Academic Policies page (<https://bulletins.nyu.edu/graduate/business/academic-policies/>).