

REAL ESTATE FINANCE AND INVESTMENT (REFI2-CS)

REFI2-CS 9701 What Everyone Should Know About Real Estate (1 Credit)

Grading: SPS Non-Credit Graded
Repeatable for additional credit: Yes

REFI2-CS 9703 Purchasing Small Investment Properties (1 Credit)

Grading: SPS Non-Credit Graded
Repeatable for additional credit: Yes

REFI2-CS 9706 Buying Foreclosed Real Estate (1 Credit)

Grading: SPS Non-Credit Graded
Repeatable for additional credit: Yes

REFI2-CS 9708 Planning and Managing Small Renovation Projects (0 Credits)

Are you considering remodeling a single-family home or small investment property? Learn the nuts and bolts of managing the process from design and budget considerations to hiring contractors. Topics include planning, design, and construction considerations; understanding the home inspection and engineer's report; establishing budget and financing options; evaluating upgrades versus new construction; estimating various options (quality versus cost); selection of design and construction team members; monitoring the construction process; and obtaining proper sign-off from the municipality.

Grading: SPS Non-Credit Graded
Repeatable for additional credit: Yes

REFI2-CS 9709 What Today's Tenants Need to Know About Commercial Real Estate (0 Credits)

In this one-day seminar, small business owners learn the fundamentals of the New York City commercial real estate leasing market and how to navigate the lease negotiation process. Topics include hiring a tenant representative broker; scouting, negotiating, and signing the lease; site selection; work letters; free rent; tenant improvements and space construction; understanding square footage calculations and negotiating price per square foot; union versus non-union buildings; office furniture; commissions; leasing medical space; how to lease space as a non-profit; and green buildings.

Grading: SPS Non-Credit Graded
Repeatable for additional credit: Yes